Summary of Q&A of CMK's FY2024 Financial Results Briefing
(May.16, 2025)

■Prospect for FY2025

・Moderate recovery is expected for Japanese-affiliated customers.
・Reduction in demand is expected as for foreign customers amid deteriorated markets affecting Southeast and China segments while targeted new orders are coming steadily.
・In the second half, a large project was launched and demand for integrated ECU is expected to rise starting next year.

■Impact of tariff policies

・No direct impact is found at present but close monitoring is needed.

■Prospect for FY2026

・We suppose, the more inquiries of integrated ECU will come as fiscal years progress.
・We assume that severe situations will go on regarding foreign customers as EV cars are losing their good standing.
・We aim to increase sales by such means as acquisition of new customers (more customers in number).
・To develop new business areas, we expand orders for items that can be launched in a short period of time.

■Review of Medium term management plan

・The business environment is changing severely and we are scrutinizing the tariff policy impacts and demand information of customers. Things including the need for review are under consideration.