

FY 2018 Financial Results (for reference)

May 10, 2019 CMK CORPORATION

1. Summary of financial results



(Billions of yen)

	FY 2017	FY 2018	YoY		
	Results	Results	Change	%	
Net Sales	86.8	90.2	+3.3	+3.8%	
Operating income	4.2	3.7	-0.4	-11.7%	
Ordinary income	3.9	3.7	-0.1	-3.7%	
Profit attributable to owners of parent	3.6	2.0	-1.6	-44.6%	

FY 2019	YoY		
Forecast	Change	%	
94.0	+3.7	+4.2%	
4.0	+0.2	+6.2%	
3.6	-0.1	-4.5%	
2.7	+0.6	+34.0%	

Exchange rate
(USD/JPY)

1	1	2.	04
_	_		•

110.37

-1.67

-1.5%

110.00

-0.37

-0.3%

2. Sales by application



	FY 2017 Results	FY 2018 Results	YoY Change
Car electronics	62.5	69.1	+6.6
Mobile communications	2.5	2.1	-0.3
AV equipment	0.9	1.1	+0.2
Digital still camera	2.2	1.7	-0.4
Amusement	3.1	1.4	-1.6
Others	15.5	14.5	-1.0
Total	86.8	90.2	+3.3

FY 2019 Forecast	YoY Change
76.0	+6.8
1.2	-0.8
1.0	-0.1
1.6	-0.0
0.7	-0.7
13.1	-1.3
94.0	+3.7

3. Sales by type of PWBs



	FY 2017 Results	FY 2018 Results	YoY Change
HDI PWBs	26.9	26.2	-0.6
Multilayered PWBs	37.0	41.7	+4.7
Double-sided PWBs	15.2	14.8	-0.4
Others	7.6	7.3	-0.2
Total	86.8	90.2	+3.3

FY 2019 Forecast	YoY Change
26.4	+0.1
47.1	+5.3
14.6	-0.1
5.7	-1.6
94.0	+3.7

4. Financial results by region



	FY 2017 Results		FY 2018 Results		YoY	
	Sales	Operating income	Sales	Operating income	Sales	Operating income
Japan	52.6	2.6	53.4	1.9	+0.8	-0.7
China	29.0	1.2	29.9	1.6	+0.9	+0.4
Southeast Asia	21.4	0.2	23.7	0.2	+2.2	-0
Europe & North America	6.6	0.4	7.0	0.4	+0.4	-0
Total	109.7	4.5	114.2	4.2	+4.4	-0.3
Adjustment	▲ 22.8	▲0.3	▲23.9	▲0.4	-1.0	-0.1
Consolidated	86.8	4.2	90.2	3.7	+3.3	-0.4

FY 2019 Forecast		Y	ΟΥ
Sales	Operating income	Sales	Operating income
55.7	2.4	+2.2	+0.4
30.9	1.6	+0.9	+0
25.9	0.3	+2.1	+0
6.8	0.3	-0.1	-0.1
119.4	4.6	+5.2	+0.4
▲25.4	▲0.6	-1.4	-0.1
94.0	4.0	+3.7	+0.2

5. Capital investment



	FY 2017 Results	FY 2018 Results	YoY Change
Japan	1.5	1.5	+0.0
Overseas	5.4	5.9	+0.4
Consolidated	7.0	7.5	+0.4

FY 2019 Forecast	YoY Change
4.2	+2.7
9.8	+3.9
14.1	+6.6

Depreciation cost	4.1	4.2	+0.1
-------------------	-----	-----	------

+1.3



Future-related information and descriptions in this material are just forward-looking statements and not guarantees for future achievements (Amounts are rounded, and % is rounded to one decimal place.)

