



CMK CORPORATION  
(Stock code : 6958)

# 3Q FY2023 Financial Results (for reference)

Feb 7, 2024

CMK CORPORATION

# 1. Consolidated financial Results



(Billions of yen)	3Q FY2022	3Q FY2023	YoY Change	YoY %	FY2023 Forecast
Net sales	62.5	66.9	+4.4	+7%	87.0
Operating income	2.1	2.1	-0.0	-1%	3.0
Operating margin	3.4%	3.2%	-0.2%	-	3.4%
Ordinary income	2.7	3.4	+0.6	+24%	3.7
Profit attributable to owners of parent	2.0	2.0	-0.0	-1%	2.2
Exchange rate (USD/JPY)	129.48	139.56	+10.08	+8%	135.00

## 2. Sales by product



	(Billions of yen)	3Q FY2022	3Q FY2023	YoY Change	YoY %	FY2023 Forecast
Car Electronics		51.0	57.2	+6.2	+12%	75.0
Breakdown	Powertrain/Driving control and Safety	30.2	38.7	+8.5	+28%	51.5
	Body Electronics/Climate Control	16.3	15.5	-0.8	-5%	21.0
	Information and Communication	4.3	2.8	-1.5	-35%	2.5
Mobile communications		0.7	0.5	-0.1	-21%	0.8
Others		10.8	9.1	-1.6	-15%	11.2
Total		62.5	66.9	+4.4	+7%	87.0

※AV equipment, Digital still camera, Amusement include "Others"

### 3. Sales by type of PCBs



(Billions of yen)	3Q FY2022	3Q FY2023	YoY Change	YoY %	FY2023 Forecast
HDI PCBs	15.1	18.9	+3.7	+25%	26.0
Multilayered PCBs	35.5	37.1	+1.5	+4%	47.6
Double-sided PCBs	7.6	7.6	+0.0	+0%	8.8
Others	4.2	3.2	-0.9	-22%	4.6
Total	62.5	66.9	+4.4	+7%	87.0

# 4 . Financial results by region



(Billions of yen)		3Q FY2022	3Q FY2023	YoY Change	YoY %	FY2023 Forecast
Japan	Sales	36.3	42.8	+6.5	+18%	55.0
	Operating income	0.7	0.8	+0.0	+11%	1.2
China	Sales	24.5	25.2	+0.6	+3%	32.0
	Operating income	1.1	1.5	+0.4	+36%	1.6
Southeast Asia	Sales	21.5	21.4	-0.1	-0%	30.0
	Operating income	1.1	0.2	-0.9	-82%	0.9
Europe & North America	Sales	3.0	3.3	+0.2	+9%	4.3
	Operating income	0.1	0.2	+0.1	+78%	0.3
Adjustment	Sales	▲22.9	▲25.8	-2.8	-	▲34.3
	Operating income	▲0.9	▲0.6	+0.2	-	▲1.0
Consolidated	Sales	62.5	66.9	+4.4	+7%	87.0
	Operating income	2.1	2.1	-0.0	-1%	3.0

# 5. Capital investment



(Billions of yen)	3Q FY2022	3Q FY2023	YoY Change	FY2023 Forecast
Japan	1.5	1.1	-0.3	2.0
Overseas	2.5	8.9	+6.4	5.6
Consolidated	4.0	10.0	+6.0	7.6
Depreciation cost	3.5	3.8	+0.3	5.0

Future-related information and descriptions in this material are just forward-looking statements and not guarantees for future achievements  
(Amounts are rounded, and % is rounded to one decimal place.)

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